

INFORMATION REQUESTED BY
THE CANADIAN RADIO-TELEVISION AND
TELECOMMUNICATIONS COMMISSION

Q. REFER TO CNOC'S REPLY COMMENTS REGARDING TELECOM NOTICE OF CONSULTATION 2013-80 DATED 11 APRIL 2013. IN PARAGRAPH 30 IT WAS SUBMITTED THAT THE SAGEMCOM 2864 MODEM IS SOLE-SOURCED FROM THE BELL COMPANIES AT A HIGHER PRICE THAN OTHER MODEMS ON THE MARKET. IDENTIFY THREE VDSL2 MODEMS THAT COMPARE FUNCTIONALLY TO THE SAGEMCOM 2864 AND PROVIDE THE ESTIMATED WHOLESALE PRICE OF EACH ALTERNATIVE. INDICATE WHETHER THE PRICE INCLUDES TAXES AND OTHER COSTS.

A. Pursuant to section 39 of the *Telecommunications Act*, the details of the modem prices provided by CNOC members in order to respond to this request for information are being filed in confidence with the Commission. The information in question is of a competitively sensitive nature to the CNOC members in question and the pricing information also constitutes confidential information of the third party suppliers that provided the information to individual CNOC members. This information is confidential and is treated consistently in a confidential manner by the CNOC members in question. Disclosure of this information would prejudice the competitive position of the CNOC members and third party suppliers of modems and result in material financial loss to those entities, thereby causing them specific direct harm which would not be outweighed by the public interest in the public disclosure of the information. For all of these reasons, and consistent with the Commission's finding at paragraph 42 of Telecom Regulatory Policy CRTC 2012-592 to the effect that individual third-party service acquisition costs should not generally be disclosed, CNOC is not placing this information on the public record of this proceeding. An abridged version of the response to the request for information is being provided for the public record.

At the outset, CNOC notes that no other VDSL2+ modem, other than the Sagemcom 2864 modem, has been found to work with the Alcatel Stinger DSLAM technology. Thus, it is not clear that there is any other VDSL2+ modem that is functionally equivalent to the Sagemcom 2864 in all situations involving the Bell companies.

The Sagemcom 2864 modem also includes wireless router technology which end-users do not always require, since they often use their own wireless routers. Many end-users just need a simple single port VDSL2+ modem that can work in bridge mode. Being forced to use a VDSL2+ modem with wireless functionality in all cases unnecessarily increases the cost paid by ISPs and their end-users for the modems.

With these qualifications in mind, CNOC members have identified the following VDSL2+ modems in response to this request for information:

Manufacturer	Model	Price
#####	#####	#####
#####	#####	#####
#####	#####	#####

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