

SASKTEL
8 MAY 2013

RESPONSE TO INTERROGATORY
SASKTEL(CRTC)29APR13-1 NC 2013-80
ABRIDGED
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INFORMATION REQUESTED BY
CANADIAN RADIO-TELEVISION AND TELECOMMUNICATIONS COMMISSION

- Q. REFER TO SASKTEL'S COMMENTS REGARDING TELECOM NOTICE OF CONSULTATION 2013-80 DATED 25 MARCH 2013. IN PARAGRAPH 5 IT WAS SUBMITTED THAT ONLY ONE MODEM CURRENTLY WORKS WITH SASKTEL'S VDSL NETWORK IN ALL CONFIGURATIONS. IDENTIFY THE MAKE AND MODEL OF THIS MODEM AND COMPLETE THE FOLLOWING TABLE WITH REGARD TO THIS MODEM:

Current supplier price in Canadian dollars	CDN/US exchange rate if applicable	Supplier discount %	Sales Tax %	Warehouse & Distribution Factor %	Cost including tax and Warehousing and Distribution
A		B	C	D	$E = A*(1-B)*(1+C)*(1+D)$

- A. Pursuant to section 39 of the *Telecommunications Act*, SaskTel is filing detailed cost information in confidence with the Commission. Release of this information on the public record would provide current and potential competitors with detailed knowledge that would not normally be available to them and that would prejudice the competitive position of the company, resulting in direct and material financial loss. An abridged version is being provided for the public record.

The make and model known to work in all configurations is the Pace 3801 HGV-B 2-Wire Gateway.

Current supplier price in Canadian dollars	CDN/US exchange rate if applicable	Supplier discount %	Sales Tax %	Warehouse & Distribution Factor %	Cost including tax and Warehousing and Distribution
A		B	C	D	$E = A*(1-B)*(1+C)*(1+D)$
#	Note 1 CDN:USD 1.0209	Note 2 NA	5%	3.419%	#

Note 1: Average high closing U.S. Canadian Exchange for the month of April.

Note 2: SaskTel negotiates a net price per unit for this equipment; it is not sold at a specified list price less a negotiated discount.

Provided in confidence to the Commission

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